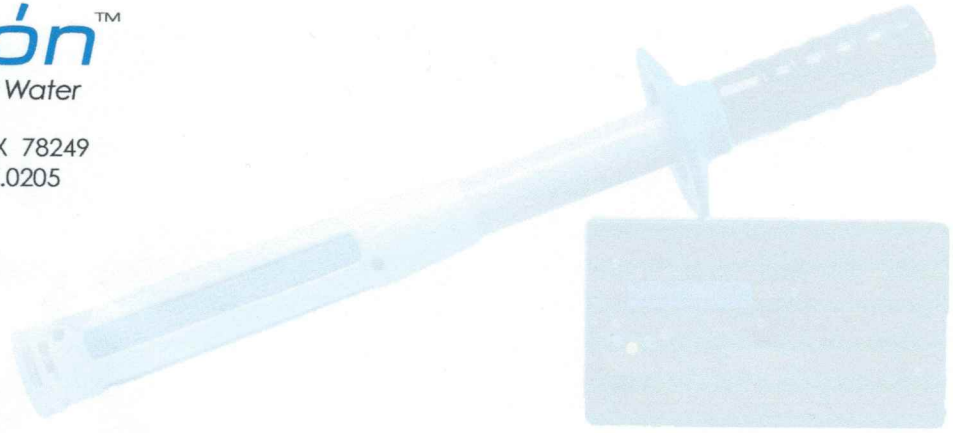




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Jack,

We installed our first Insta-Flow a little over two months ago at Springdale Park ES. The building is cleaned by in-house staff during the day and contracted custodial staff at night. Both groups were asked to use the unit; all other chemicals were taken off the building. We held a meeting with both groups after the 2 month mark. Our in-house staff loved all the chemicals (couldn't say enough about the glass cleaner) and said that the Insta-Flow chemicals performed better than the chemicals we were previously providing. The contracted staff supported the claims of our in-house staff; they love the chemicals.

Our in-house staff also commented on how the chemicals didn't dry their skin out.

We are testing an additional unit at another school with a different set of in-house and contracted staff. If we achieve the same results we will be rolling this out to the entire district.

Thanks,

Richard Ernst

Director – Facilities Maintenance & Operations

Atlanta Public Schools

